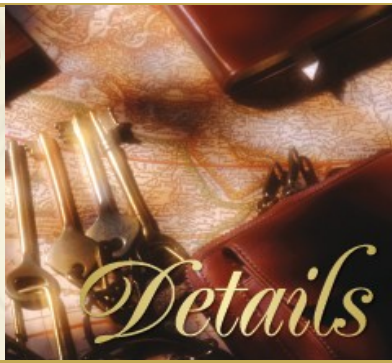


Let Naasa Handle
the Details of
Your Move

NS
Naasa Sherbeini
Details Make the Difference



"Naasa Sherbeini, has the experience and resources to help you reach your home buying or selling goals. When you're in the market to buy your dream house or if you are considering selling your current house, Naasa provides the expertise and knowledge to help you succeed. This dedicated professional knows the Smallest Details Can Have the Greatest Impact." Contact her today. You'll be glad you did. Naasa understands the financial significance and emotional impact of moving and wants her clients to know she'll make the transition as smooth as possible.

**WESTFIELD NEW JERSEY
OCTOBER HOME SALES**

ADDRESS	STYLE	RMS	BRS	BTH	GAR	BSMT	DOM	SP	LP	LP/SP
310 SPRINGFIELD AVE	Ranch	6	3	2.1	2	Y	6	\$336,500	\$336,900	100%
629 CUMBERLAND ST	CapeCod	6	3	1	0	Y	12	\$355,000	\$349,000	102%
1325 BOYNTON AVE	SplitLev	8	4	2.1	1	Y	48	\$440,000	\$469,000	94%
738 MARCELLUS DR	Colonial	10	4	2.1	2	Y	10	\$545,000	\$549,900	99%
642 SCOTCH PLAINS AVE	Colonial	7	4	2.1	1	Y	189	\$536,000	\$549,900	97%
218 EDGEWOOD AVE	Colonial	9	4	1.1	1	Y	18	\$601,000	\$589,000	102%
402 CLARK ST	Colonial	10	4	1.1	2	Y	133	\$632,500	\$659,000	96%
38 NORMANDY DR	Colonial	8	4	2.1	2	Y	39	\$650,000	\$679,000	96%
456 MOUNTAIN AVE	Colonial	10	5	3	0	Y	23	\$710,000	\$699,900	101%
824 DORIAN RD	Colonial	10	4	2.1	2	Y	80	\$843,000	\$865,000	97%
769 NORGATE	Colonial	10	4	3.1	2	Y	179	\$845,000	\$899,000	94%
725 EMBREE CRES	Colonial	8	4	2.1	1	Y	71	\$860,000	\$899,900	96%
1234 PROSPECT ST	Victrian	10	5	3.1	3	Y	51	\$990,000	\$1,050,000	94%
617 LAWRENCE AVE	Colonial	10	5	3.1	2	Y	45	\$1,075,000	\$1,075,000	100%
124 BRIGHTWOOD AVE	Custom	11	4	3	2	Y	58	\$1,195,000	\$1,195,000	100%
753 MARCELLUS DR	Colonial	9	4	3.1	2	Y	26	\$1,300,000	\$1,359,000	96%
2 TRAILS END CT	Colonial	13	5	3.1	2	Y	93	\$1,350,000	\$1,500,000	90%
535 TREMONT AVE	Colonial	13	6	4.1	2	Y	43	\$1,475,000	\$1,575,000	94%

**WESTFIELD NEW JERSEY
HOME SALES TRENDS - September 2009—October 2010**

	Active Listings			New Listings			Under Contract			Sold Listings					
	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	Avg. DOM	#	Avg. SP	Med. SP	Avg. DOM	SP/LP
Oct-10	206	\$730,280	\$669,000	54	\$705,231	\$689,000	24	\$758,933	\$698,400	85	17	\$816,412	\$710,000	62	96%
Sep-10	209	\$786,190	\$689,000	54	\$743,500	\$599,900	24	\$712,317	\$599,900	56	21	\$741,131	\$667,000	69	96%
Aug-10	201	\$808,587	\$699,900	30	\$779,237	\$589,000	19	\$831,279	\$785,000	74	23	\$759,304	\$687,000	45	97%
Jul-10	216	\$794,646	\$699,000	48	\$734,731	\$679,000	24	\$675,821	\$629,000	49	31	\$843,065	\$833,000	38	97%
Jun-10	213	\$803,815	\$699,000	42	\$768,079	\$698,400	27	\$783,607	\$709,900	60	50	\$716,125	\$640,000	49	96%
May-10	224	\$800,638	\$699,000	63	\$705,544	\$669,000	34	\$808,241	\$769,000	48	21	\$610,671	\$610,000	50	98%
Apr-10	223	\$827,501	\$709,000	76	\$798,487	\$699,000	38	\$705,174	\$649,000	43	17	\$762,507	\$599,000	69	96%
Mar-10	184	\$879,904	\$758,000	56	\$844,810	\$699,999	22	\$867,349	\$729,000	77	22	\$768,917	\$675,000	77	96%
Feb-10	159	\$860,152	\$719,900	42	\$691,828	\$599,000	23	\$659,417	\$636,000	46	15	\$982,500	\$756,000	55	94%
Jan-10	150	\$905,524	\$769,000	47	\$788,153	\$719,900	18	\$783,502	\$699,900	40	11	\$941,682	\$901,000	54	95%
Dec-09	139	\$952,574	\$775,000	13	\$720,185	\$659,900	16	\$1,131,175	\$749,900	86	26	\$794,362	\$646,500	57	96%
Nov-09	164	\$952,169	\$779,000	25	\$715,764	\$575,000	13	\$1,050,823	\$999,999	59	32	\$694,619	\$590,000	81	96%
Summary	2288	\$833,509		550	\$754,427		282	\$790,316		58	286	\$767,581		58	96%

OCTOBER 2010

	Active Listings			New Listings			Under Contract			Sold Listings					
	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	Avg. DOM	#	Avg. SP	Med. SP	Avg. DOM	SP/LP
Oct-10	206	\$730,280	\$669,000	54	\$705,231	\$689,000	24	\$758,933	\$698,400	85	17	\$816,412	\$710,000	62	96%



Serving your needs in Union County, Middlesex County, Essex County, Somerset County and Morris County

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