



"Naasa Sherbeini, has the experience and resources to help you reach your home buying or selling goals. When you're in the market to buy your dream house or if you are considering selling your current house, Naasa provides the expertise and knowledge to help you succeed. This dedicated professional knows the Smallest Details Can Have the Greatest Impact." Contact her today. You'll be glad you did. Naasa understands the financial significance and emotional impact of moving and wants her clients to know she'll make the transition as smooth as possible."

CHATHAM BORO NEW JERSEY

January Home Sales

ADDRESS	STYLE	RMS	BRS	BTH	GAR	BSMT	DOM	SP	LP	SP/LP
54 SUMMIT AVE	Colonial	7	3	1.1	1	Y	44	N/A	\$ 625,000	N/A
10 CORNELL PL	SplitLev	7	3	1.1	0	Y	35	\$ 503,500	\$ 519,000	97%
171 WATCHUNG AVE	CapeCod	7	3	2.1	1	Y	28	\$ 545,000	\$ 550,000	99%
85 N HILLSIDE AVE	SplitLev	9	3	1.1	1	Y	42	\$ 565,000	\$ 599,000	94%
257 FAIRMOUNT AVE	Custom	9	4	2.1	2	Y	125	\$ 652,000	\$ 684,000	95%
7 LINDSAY CT	Colonial	8	4	2.1	2	Y	9	\$ 751,500	\$ 729,000	103%
22 W COLEMAN AVE	Colonial	8	5	3.1	2	Y	17	\$ 835,000	\$ 849,000	98%
33 Yale Street	Colonial	11	4	3.1	2	Y	6	\$ 900,000	\$ 899,000	100%

Home Sales Trends—February 2010—January 2011

Date	Active Listings			New Listings			Under Contract				Sold Listings				
	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	Avg. DOM	#	Avg. SP	Med. SP	Avg. DOM	SP/LP
Jan,2011	36	\$704,183	\$597,000	13	\$820,754	\$709,000	8	\$782,125	\$739,000	47	7	\$678,857	\$652,000	37	98%
Dec,2010	37	\$652,454	\$599,000	1	\$769,000	\$769,000	9	\$661,444	\$675,000	58	8	\$688,531	\$590,750	89	96%
Nov,2010	46	\$673,800	\$599,000	8	\$629,988	\$597,000	7	\$740,000	\$684,000	62	5	\$669,200	\$692,000	40	96%
Oct,2010	55	\$669,660	\$624,900	10	\$713,990	\$624,900	9	\$705,656	\$659,000	87	3	\$735,000	\$685,000	71	99%
Sep,2010	54	\$677,474	\$619,000	15	\$573,927	\$549,000	2	\$614,900	\$549,900	7	8	\$871,313	\$710,000	64	97%
Aug,2010	53	\$710,836	\$684,000	14	\$793,407	\$725,000	6	\$698,633	\$559,900	39	10	\$840,650	\$750,000	58	95%
Jul,2010	54	\$707,743	\$659,000	13	\$612,069	\$589,000	7	\$936,571	\$879,000	67	10	\$726,015	\$689,000	42	100%
Jun,2010	60	\$768,482	\$715,000	11	\$831,000	\$749,000	7	\$822,286	\$599,000	67	15	\$728,098	\$660,000	31	102%
May,2010	62	\$742,203	\$695,000	11	\$689,436	\$619,000	9	\$791,211	\$769,000	34	11	\$616,318	\$650,000	42	99%
Apr,2010	69	\$729,297	\$659,000	24	\$755,658	\$725,000	16	\$685,669	\$649,000	36	14	\$899,429	\$685,000	31	96%
Mar,2010	63	\$749,287	\$655,000	22	\$813,027	\$659,000	14	\$813,600	\$655,000	32	2	\$557,750	\$508,500	131	98%
Feb,2010	53	\$751,989	\$639,000	24	\$695,233	\$675,000	10	\$828,840	\$639,000	37	3	\$661,333	\$434,000	123	97%
Summary	642	\$715,422		166	\$727,258		104	\$761,970		48	96	\$748,342		51	98%

January Averages

Date	Active Listings			New Listings			Under Contract				Sold Listings				
	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	Avg. DOM	#	Avg. SP	Med. SP	Avg. DOM	SP/LP
Jan,2011	36	\$704,183	\$597,000	13	\$820,754	\$709,000	8	\$782,125	\$739,000	47	7	\$678,857	\$652,000	37	98%

