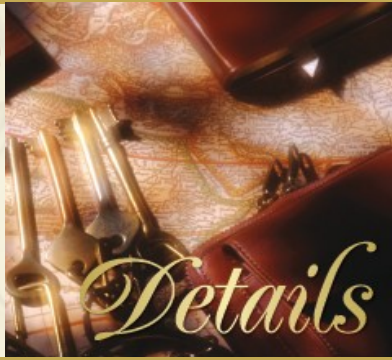


Let Naasa Handle
the Details of
Your Move

NS
Naasa Sherbeini
Details Make the Difference



“Naasa Sherbeini, has the experience and resources to help you reach your home buying or selling goals. When you’re in the market to buy your dream house or if you are considering selling your current house, Naasa provides the expertise and knowledge to help you succeed. This dedicated professional knows the Smallest Details Can Have the Greatest Impact.” Contact her today. You’ll be glad you did. Naasa understands the financial significance and emotional impact of moving and wants her clients to know she’ll make the transition as smooth as possible.

**CHATHAM BORO NEW JERSEY
NOVEMBER HOME SALES**

ADDRESS	STYLE	RMS	BRS	BTH	GAR	BSMT	DOM	SP	LP	LP/SP
19 N SUMMIT AVE	Colonial	7	3	1.1	1	Y	47	\$491,000	\$489,000	100%
70 WASHINGTON AVE	Bi-Level	8	3	1.1	2	N	6	\$525,000	\$549,900	95%
15 HEDGES AVE	Colonial	7	3	1.2	1	Y	8	\$698,000	\$679,900	103%
5 LAFAYETTE PL	Colonial	8	3	1.1	1	Y	45	\$692,000	\$725,000	95%
43 FULLER AVE	Colonial	11	5	2.1	0	Y	94	\$940,000	\$1,050,000	90%

**CHATHAM BORO NEW JERSEY
HOME SALES TRENDS - December 2009—November 2010**

	Active Listings			New Listings			Under Contract				Sold Listings				
	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	Avg. DOM	#	Avg. SP	Med. SP	Avg. DOM	SP/LP
Nov-10	44	\$674,293	\$599,000	8	\$641,363	\$597,000	7	\$740,000	\$684,000	62	5	\$669,200	\$692,000	40	96%
Oct-10	54	\$670,561	\$619,000	10	\$713,990	\$624,900	9	\$705,656	\$659,000	87	3	\$735,000	\$685,000	71	99%
Sep-10	53	\$678,540	\$619,000	15	\$580,860	\$559,000	2	\$614,900	\$549,900	7	8	\$871,313	\$710,000	64	97%
Aug-10	52	\$710,563	\$659,000	14	\$793,407	\$725,000	6	\$698,633	\$559,900	39	10	\$840,650	\$750,000	58	95%
Jul-10	53	\$707,417	\$659,000	13	\$612,069	\$589,000	7	\$936,571	\$879,000	67	10	\$726,015	\$689,000	42	100%
Jun-10	60	\$768,482	\$715,000	11	\$831,000	\$749,000	7	\$822,286	\$599,000	67	15	\$728,098	\$660,000	31	102%
May-10	62	\$742,203	\$695,000	11	\$689,436	\$619,000	9	\$791,211	\$769,000	34	11	\$616,318	\$650,000	42	99%
Apr-10	69	\$729,297	\$659,000	24	\$755,658	\$725,000	16	\$685,669	\$649,000	36	14	\$899,429	\$685,000	31	96%
Mar-10	63	\$749,287	\$655,000	22	\$813,027	\$659,000	14	\$813,600	\$655,000	32	2	\$557,750	\$508,500	131	98%
Feb-10	53	\$751,989	\$639,000	24	\$695,233	\$675,000	10	\$828,840	\$639,000	37	3	\$661,333	\$434,000	123	97%
Jan-10	36	\$845,661	\$597,500	16	\$767,094	\$639,000	4	\$644,750	\$500,000	92	12	\$749,917	\$660,000	52	97%
Dec-09	32	\$801,178	\$597,500	2	\$485,000	\$470,000	4	\$658,225	\$685,000	96	10	\$927,990	\$657,000	84	95%
Summary	631	\$731,970		170	\$721,909		95	\$760,493		51	103	\$775,335		52	98%

NOVEMBER 2010

	Active Listings			New Listings			Under Contract				Sold Listings				
	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	Avg. DOM	#	Avg. SP	Med. SP	Avg. DOM	SP/LP
Nov-10	44	\$674,293	\$599,000	8	\$641,363	\$597,000	7	\$740,000	\$684,000	62	5	\$669,200	\$692,000	40	96%



Serving your needs in Union County, Middlesex County, Essex County, Somerset County and Morris County

Naasa Sherbeini
 (908) 883-1707 Cell
 (908) 301-2893 Direct
 Naasa.Sherbeini@cbMoves.com
 www.WestfieldTopHomes.com
 Top 2% of Coldwell Banker Agents Nationwide

