



"Naasa Sherbeini, has the experience and resources to help you reach your home buying or selling goals. When you're in the market to buy your dream house or if you are considering selling your current house, Naasa provides the expertise and knowledge to help you succeed. This dedicated professional knows the Smallest Details Can Have the Greatest Impact." Contact her today. You'll be glad you did. Naasa understands the financial significance and emotional impact of moving and wants her clients to know she'll make the transition as smooth as possible."

CRANFORD

April Home Sales

ADDRESS	STYLE	RMS	BRS	BTH	GAR	BSMT	DOM	SP	LP	LP/SP
15 BUCHANAN ST	Colonial	9	4	1	2	Y	189	N/A	\$215,000	
10 PARKWAY VLG APT D	OneFloor	5	2	1	0	N	31	\$210,000	\$219,902	-4.72
106 S UNION AVE	CapeCod	6	3	1	1	Y	16	\$240,000	\$250,000	-4.17
217 STOUGHTON AVE	Colonial	5	2	1	1	Y	325	\$299,900	\$279,900	6.67
43 ROGER AVE	CapeCod	7	3	2	1	Y	161	\$347,500	\$379,000	-9.06
9 RAMAPO ROAD	CapeCod	6	3	1	1	Y	98	\$368,000	\$389,900	-5.95
19 CAYUGA RD	CapeCod	7	3	2	1	Y	14	\$390,000	\$389,900	0.03
22 WADE AVE	CapeCod	8	4	1	1	Y	29	\$410,000	\$410,000	0.00
123 HERNING AVE	Colonial	8	3	1.1	1	Y	40	\$425,000	\$438,500	-3.18
8 HEINRICH ST	TwnEndUn	6	2	2.2	1	N	139	\$410,500	\$439,000	-6.94
35 HERNING AVE	Colonial	7	3	1.1	1	Y	12	\$435,000	\$450,000	-3.45
6 LENOX AVENUE	Colonial	7	3	1.1	1	Y	22	\$465,000	\$475,000	-2.15
400 SPRINGFIELD AVE	Colonial	10	4	3.1	2	Y	198	\$530,000	\$549,000	-3.58
27 ELMORA AVE	Colonial	9	4	2.1	1	Y	29	\$528,000	\$549,000	-3.98
209 CENTRAL AVE	Colonial	12	5	4	2	Y	231	\$500,000	\$599,000	-19.80

Home Sales Trends—May2010—April 2011

	Active Listings			New Listings			Under Contract				Sold Listings				
	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	Avg. DOM	#	Avg. SP	Med. SP	Avg. DOM	SP/LP
Apr,2011	104	\$431,966	\$407,500	38	\$431,553	\$409,000	25	\$432,696	\$402,000	69	13	\$409,146	\$410,500	102	96%
Mar,2011	100	\$435,084	\$429,900	28	\$482,471	\$489,000	26	\$418,015	\$435,000	93	13	\$372,846	\$345,000	114	95%
Feb,2011	98	\$409,422	\$399,900	22	\$413,277	\$399,900	15	\$406,573	\$399,900	59	12	\$329,579	\$320,000	93	93%
Jan,2011	98	\$416,814	\$400,000	22	\$385,596	\$400,000	9	\$378,222	\$324,900	117	11	\$308,173	\$295,000	90	95%
Dec,2010	97	\$420,799	\$399,900	5	\$380,758	\$329,900	13	\$355,932	\$339,000	87	15	\$374,633	\$350,000	79	94%
Nov,2010	113	\$416,165	\$399,900	17	\$423,453	\$389,900	13	\$391,477	\$379,900	70	11	\$499,445	\$445,000	56	93%
Oct,2010	128	\$431,197	\$409,000	29	\$403,242	\$379,900	16	\$518,769	\$467,500	70	14	\$481,893	\$455,000	52	96%
Sep,2010	124	\$448,143	\$429,000	34	\$447,056	\$409,000	11	\$440,263	\$439,000	63	11	\$433,409	\$435,000	73	96%
Aug,2010	116	\$442,523	\$429,900	24	\$407,746	\$399,900	17	\$441,018	\$449,000	103	14	\$507,821	\$445,000	92	97%
Jul,2010	115	\$466,529	\$449,900	24	\$441,527	\$441,900	12	\$563,529	\$524,900	73	16	\$492,781	\$455,000	47	97%
Jun,2010	118	\$480,826	\$449,900	24	\$453,587	\$449,900	14	\$451,979	\$438,000	53	30	\$433,407	\$427,500	39	97%
May,2010	119	\$475,448	\$449,000	29	\$482,314	\$445,000	16	\$448,913	\$399,900	44	12	\$444,242	\$425,000	70	96%
Summary	1330	\$440,835		296	\$434,917		187	\$437,529		75	172	\$427,124		71	96%

