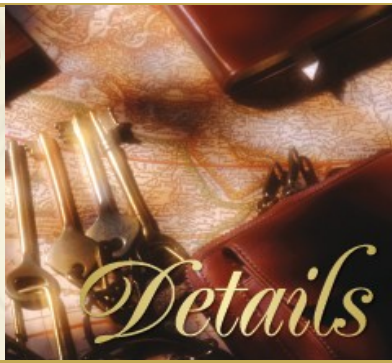


Let Naasa Handle
the Details of
Your Move

NS
Naasa Sherbeini
Details Make the Difference



"Naasa Sherbeini, has the experience and resources to help you reach your home buying or selling goals. When you're in the market to buy your dream house or if you are considering selling your current house, Naasa provides the expertise and knowledge to help you succeed. This dedicated professional knows the Smallest Details Can Have the Greatest Impact." Contact her today. You'll be glad you did. Naasa understands the financial significance and emotional impact of moving and wants her clients to know she'll make the transition as smooth as possible.

**CRANFORD NEW JERSEY
NOVEMBER HOME SALES**

ADDRESS	STYLE	RMS	BRS	BTH	GAR	BSMT	DOM	SP	LP	LP/SP
9 MANSION TER	Colonial	7	3	1	1	Y	8	\$320,000	\$329,000	97%
4 MARYLAND ST	SplitLev	9	4	3	1	Y	55	\$445,000	\$459,000	97%
4 RALEIGH AVE	Bi-Level	9	4	3.1	1	N	114	\$430,000	\$465,000	92%
113 ALDEN ST	Colonial	8	5	1.1	2	Y	0	\$415,695	\$467,500	89%
15 NOMAHEGAN CT	SplitLev	8	4	2.1	2	Y	125	\$445,000	\$479,000	93%
433 N UNION AVE	Colonial	9	3	1.1	0	Y	55	\$468,000	\$479,000	98%
57 LENHOME DR	SplitLev	8	3	2.1	2	Y	9	\$505,200	\$499,000	101%
39 BROOKDALE RD	SplitLev	9	4	2.2	2	Y	70	\$590,000	\$599,000	98%
103 EDGEWOOD RD	SplitLev	9	4	2.1	2	N	22	\$605,000	\$619,000	98%
14 CRANFORD AVE	Victrian	12	5	3.2	2	Y	156	\$975,000	\$1,175,000	83%

**CRANFORD NEW JERSEY
HOME SALES TRENDS - December 2009—November 2010**

	Active Listings			New Listings			Under Contract				Sold Listings				
	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	Avg. DOM	#	Avg. SP	Med. SP	Avg. DOM	SP/LP
Nov-10	111	\$419,977	\$399,900	17	\$438,424	\$389,900	14	\$392,729	\$379,900	70	10	\$519,890	\$445,000	61	93%
Oct-10	127	\$434,326	\$419,900	29	\$410,688	\$379,900	17	\$519,371	\$479,000	71	14	\$481,893	\$455,000	52	96%
Sep-10	123	\$449,756	\$429,000	34	\$452,582	\$425,000	10	\$440,389	\$415,000	56	11	\$433,409	\$435,000	73	96%
Aug-10	114	\$442,334	\$429,000	24	\$410,513	\$399,900	15	\$439,893	\$449,000	89	12	\$523,292	\$487,500	72	97%
Jul-10	113	\$466,176	\$449,000	24	\$442,152	\$441,900	12	\$563,529	\$524,900	73	16	\$492,781	\$455,000	47	97%
Jun-10	118	\$480,911	\$449,900	24	\$454,004	\$449,900	14	\$451,979	\$438,000	53	30	\$433,407	\$427,500	39	97%
May-10	119	\$475,448	\$449,000	29	\$482,314	\$445,000	16	\$448,913	\$399,900	44	12	\$444,242	\$425,000	70	96%
Apr-10	128	\$475,902	\$449,000	43	\$443,298	\$429,000	27	\$474,741	\$449,000	46	19	\$378,553	\$402,500	50	96%
Mar-10	113	\$481,413	\$459,000	48	\$495,255	\$459,000	21	\$430,248	\$418,900	57	20	\$400,475	\$395,000	84	97%
Feb-10	82	\$463,185	\$445,000	30	\$419,787	\$418,900	9	\$385,833	\$399,900	21	3	\$308,767	\$319,300	132	97%
Jan-10	74	\$466,228	\$439,000	21	\$464,767	\$449,900	18	\$396,250	\$417,000	106	7	\$417,786	\$435,000	94	96%
Dec-09	68	\$475,337	\$436,000	8	\$340,925	\$334,500	9	\$474,189	\$429,000	102	20	\$455,025	\$432,500	73	95%
Summary	1290	\$460,191		331	\$447,170		182	\$452,354		65	174	\$444,617		63	96%

NOVEMBER 2010

	Active Listings			New Listings			Under Contract				Sold Listings				
	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	Avg. DOM	#	Avg. SP	Med. SP	Avg. DOM	SP/LP
Nov-10	111	\$419,977	\$399,900	17	\$438,424	\$389,900	14	\$392,729	\$379,900	70	10	\$519,890	\$445,000	61	93%



Serving your needs in Union County, Middlesex County, Essex County, Somerset County and Morris County

Naasa Sherbeini
 (908) 883-1707 Cell
 (908) 301-2893 Direct
 Naasa.Sherbeini@cbMoves.com
 www.WestfieldTopHomes.com
 Top 2% of Coldwell Banker Agents Nationwide

