

Let Naasa Handle  
the Details of  
Your Move

*NS*  
Naasa Sherbeini  
Details Make the Difference



"Naasa Sherbeini, has the experience and resources to help you reach your home buying or selling goals. When you're in the market to buy your dream house or if you are considering selling your current house, Naasa provides the expertise and knowledge to help you succeed. This dedicated professional knows the Smallest Details Can Have the Greatest Impact." Contact her today. You'll be glad you did. Naasa understands the financial significance and emotional impact of moving and wants her clients to know she'll make the transition as smooth as possible."

## CRANFORD TWP NEW JERSEY

### March Home Sales

ADDRESS	STYLE	RMS	BRS	BTH	GAR	BSMT	DOM	SP	LP	LP/SP
37 HEMLOCK CIR	SplitLev	8	4	2.1	2	Y	151	N/A	\$589,900	N/A
341 CENTENNIAL AVE	HalfDupl	5	2	2	0	Y	168	\$205,000	\$197,000	104%
26A PARKWAY VILLAGE	TwnIntUn	5	2	1	0	N	130	\$210,000	\$235,000	89%
43 IROQUOIS RD	CapeCod	6	3	1	1	Y	17	\$270,000	\$299,900	90%
31 BLAKE AVE	SplitLev	7	3	2	2	Y	54	\$275,000	\$324,900	85%
26 PERSHING AVE	CapeCod	6	3	2	0	Y	77	\$372,000	\$374,990	99%
144 MOHAWK DR	CapeCod	6	3	1.1	1	Y	183	\$345,000	\$399,900	86%
32 BURNSIDE AVE	Colonial	9	4	2.1	0	Y	62	\$440,000	\$459,900	96%
102 RIDGE ST	SplitLev	7	3	2.1	2	Y	28	\$477,000	\$499,000	96%
423 NORTH UNION AVE	Colonial	9	4	2	2	Y	26	\$577,000	\$578,900	100%
106 GARDEN ST	Victrian	10	4	2.1	1	N	185	\$677,000	\$749,900	90%

### Home Sales Trends—April 2010—March 2011

	Active Listings			New Listings			Under Contract				Sold Listings				
	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	Avg. DOM	#	Avg. SP	Med. SP	Avg. DOM	SP/LP
Mar-11	99	\$438,937	\$430,000	28	\$487,404	\$489,000	26	\$418,015	\$435,000	93	10	\$384,800	\$345,000	93	93%
Feb-11	98	\$411,037	\$399,900	22	\$415,095	\$399,900	15	\$406,573	\$399,900	59	12	\$329,579	\$320,000	93	93%
Jan-11	98	\$418,020	\$400,000	22	\$389,359	\$400,000	9	\$378,222	\$324,900	117	11	\$308,173	\$295,000	90	95%
Dec-10	97	\$421,164	\$399,900	5	\$380,758	\$329,900	13	\$355,932	\$339,000	87	15	\$374,633	\$350,000	79	94%
Nov-10	113	\$416,478	\$399,900	17	\$425,536	\$389,900	13	\$391,477	\$379,900	70	11	\$499,445	\$445,000	56	93%
Oct-10	128	\$431,197	\$409,000	29	\$403,242	\$379,900	16	\$518,769	\$467,500	70	14	\$481,893	\$455,000	52	96%
Sep-10	124	\$448,143	\$429,000	34	\$447,056	\$409,000	10	\$440,389	\$415,000	56	11	\$433,409	\$435,000	73	96%
Aug-10	116	\$442,523	\$429,900	24	\$407,746	\$399,900	17	\$441,018	\$449,000	103	14	\$507,821	\$445,000	92	97%
Jul-10	115	\$466,529	\$449,900	24	\$441,527	\$441,900	12	\$563,529	\$524,900	73	16	\$492,781	\$455,000	47	97%
Jun-10	118	\$480,826	\$449,900	24	\$453,587	\$449,900	14	\$451,979	\$438,000	53	30	\$433,407	\$427,500	39	97%
May-10	119	\$475,448	\$449,000	29	\$482,314	\$445,000	16	\$448,913	\$399,900	44	12	\$444,242	\$425,000	70	96%
Apr-10	128	\$475,902	\$449,000	43	\$443,298	\$429,000	27	\$474,741	\$449,000	46	19	\$378,553	\$402,500	50	96%
<b>Summary</b>	<b>1353</b>	<b>\$445,377</b>		<b>301</b>	<b>\$437,524</b>		<b>188</b>	<b>\$443,508</b>		<b>71</b>	<b>175</b>	<b>\$424,799</b>		<b>65</b>	<b>96%</b>



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