

Let Naasa Handle
the Details of
Your Move

NS
Naasa Sherbeini
Details Make the Difference



"Naasa Sherbeini, has the experience and resources to help you reach your home buying or selling goals. When you're in the market to buy your dream house or if you are considering selling your current house, Naasa provides the expertise and knowledge to help you succeed. This dedicated professional knows the Smallest Details Can Have the Greatest Impact." Contact her today. You'll be glad you did. Naasa understands the financial significance and emotional impact of moving and wants her clients to know she'll make the transition as smooth as possible."

FANWOOD

April Home Sales

ADDRESS	STYLE	RMS	BRS	BTH	GAR	BSMT	DOM	SP	LP	LP/SP
23 BIRCHWOOD TER	SplitLev	8	3	2.1	1	Y	7	\$280,000	\$299,000	-6.79
182 TILLOTSON RD	CapeCod	6	4	2	1	Y	33	\$390,000	\$389,900	0.03
26 CHETWOOD TER	Colonial	7	3	1	1	Y	97	\$385,000	\$399,000	-3.64

Home Sales Trends—May2010—April 2011

	Active Listings			New Listings			Under Contract				Sold Listings				
	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	Avg. DOM	#	Avg. SP	Med. SP	Avg. DOM	SP/LP
Apr,2011	64	\$399,720	\$379,900	17	\$416,241	\$389,900	12	\$354,133	\$375,000	53	3	\$351,667	\$385,000	46	97%
Mar,2011	57	\$393,981	\$379,900	19	\$399,179	\$389,000	5	\$391,540	\$399,000	92	4	\$405,000	\$399,000	53	99%
Feb,2011	44	\$401,555	\$379,900	13	\$386,108	\$389,900	1	\$489,900	\$489,900	22	4	\$414,675	\$375,000	117	96%
Jan,2011	40	\$406,190	\$379,900	12	\$432,692	\$384,900	2	\$371,950	\$334,900	61	6	\$370,917	\$390,000	105	97%
Dec,2010	43	\$395,919	\$389,900	7	\$346,671	\$334,999	7	\$351,686	\$399,000	83	11	\$414,636	\$408,000	64	97%
Nov,2010	47	\$413,640	\$399,900	7	\$346,957	\$415,000	8	\$440,462	\$395,000	93	3	\$428,333	\$355,000	32	95%
Oct,2010	58	\$430,915	\$409,900	7	\$416,671	\$399,900	11	\$440,345	\$420,000	71	5	\$307,000	\$320,000	83	93%
Sep,2010	63	\$428,838	\$419,000	18	\$449,428	\$419,900	3	\$317,633	\$329,000	74	3	\$338,333	\$315,000	36	96%
Aug,2010	50	\$423,614	\$410,000	8	\$416,000	\$359,000	1	\$354,900	\$354,900	50	4	\$491,375	\$519,000	66	99%
Jul,2010	51	\$427,082	\$419,900	11	\$432,500	\$409,900	5	\$453,920	\$450,000	62	5	\$462,000	\$440,000	50	96%
Jun,2010	47	\$435,387	\$429,000	13	\$453,877	\$450,000	2	\$597,400	\$494,900	48	12	\$435,292	\$405,000	42	96%
May,2010	41	\$426,324	\$425,000	12	\$419,267	\$400,000	5	\$384,500	\$399,500	37	7	\$347,643	\$350,000	68	97%
Summary	605	\$415,429		144	\$414,938		62	\$402,663		68	67	\$401,309		64	96%



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