

Let Naasa Handle
the Details of
Your Move



FANWOOD NEW JERSEY

February Home Sales

| ADDRESS | STYLE | RMS | BRS | BTH | GAR | BSMT | DOM | SP | LP | LP/SP |
|-------------------|----------|-----|-----|-----|-----|------|-----|-----------|-----------|-------|
| 108 MIDWAY AVE | CapeCod | 8 | 4 | 2 | 2 | Y | 99 | \$340,000 | \$350,000 | 97% |
| 210 BURNS WAY | Colonial | 7 | 3 | 1.1 | 1 | Y | 107 | \$375,000 | \$399,900 | 94% |
| 214 BELVIDERE AVE | Colonial | 8 | 4 | 1.1 | 1 | Y | 64 | \$458,700 | \$475,000 | 97% |

Home Sales Trends—March 2010—February 2011

| | Active Listings | | | New Listings | | | Under Contract | | | | Sold Listings | | | | |
|----------------|-----------------|------------------|-----------|--------------|------------------|-----------|----------------|------------------|-----------|-----------|---------------|------------------|-----------|-----------|------------|
| | # | Avg. LP | Med. LP | # | Avg. LP | Med. LP | # | Avg. LP | Med. LP | Avg. DOM | # | Avg. SP | Med. SP | Avg. DOM | SP/ LP |
| Feb-11 | 44 | \$407,814 | \$389,000 | 13 | \$395,062 | \$399,900 | 2 | \$464,900 | \$439,900 | 18 | 3 | \$391,233 | \$375,000 | 90 | 96% |
| Jan-11 | 40 | \$410,165 | \$385,000 | 12 | \$433,525 | \$384,900 | 2 | \$371,950 | \$334,900 | 61 | 6 | \$370,917 | \$390,000 | 105 | 97% |
| Dec-10 | 43 | \$399,384 | \$389,900 | 7 | \$355,100 | \$349,000 | 8 | \$355,100 | \$379,000 | 96 | 11 | \$414,636 | \$408,000 | 64 | 97% |
| Nov-10 | 47 | \$415,555 | \$399,900 | 7 | \$354,800 | \$415,000 | 8 | \$440,462 | \$395,000 | 93 | 3 | \$428,333 | \$355,000 | 32 | 95% |
| Oct-10 | 58 | \$431,521 | \$409,900 | 7 | \$416,671 | \$399,900 | 10 | \$434,480 | \$419,900 | 59 | 5 | \$307,000 | \$320,000 | 83 | 93% |
| Sep-10 | 63 | \$429,395 | \$419,000 | 18 | \$451,378 | \$419,900 | 3 | \$317,633 | \$329,000 | 74 | 3 | \$338,333 | \$315,000 | 36 | 96% |
| Aug-10 | 50 | \$423,614 | \$410,000 | 8 | \$416,000 | \$359,000 | 1 | \$354,900 | \$354,900 | 50 | 4 | \$491,375 | \$519,000 | 66 | 99% |
| Jul-10 | 51 | \$427,082 | \$419,900 | 11 | \$432,500 | \$409,900 | 5 | \$453,920 | \$450,000 | 62 | 5 | \$462,000 | \$440,000 | 50 | 96% |
| Jun-10 | 47 | \$435,387 | \$429,000 | 13 | \$453,877 | \$450,000 | 2 | \$597,400 | \$494,900 | 48 | 12 | \$435,292 | \$405,000 | 42 | 96% |
| May-10 | 41 | \$426,324 | \$425,000 | 12 | \$419,267 | \$400,000 | 5 | \$384,500 | \$399,500 | 37 | 7 | \$347,643 | \$350,000 | 68 | 97% |
| Apr-10 | 42 | \$436,095 | \$429,000 | 16 | \$476,331 | \$459,900 | 11 | \$454,900 | \$429,900 | 42 | 7 | \$418,200 | \$422,500 | 27 | 98% |
| Mar-10 | 36 | \$409,706 | \$425,000 | 13 | \$453,977 | \$434,900 | 10 | \$405,470 | \$429,000 | 51 | 2 | \$370,525 | \$338,000 | 16 | 95% |
| Summary | 562 | \$421,895 | | 137 | \$429,847 | | 67 | \$419,945 | | 61 | 68 | \$402,885 | | 58 | 96% |

February Averages

| | Active Listings | | | New Listings | | | Under Contract | | | | Sold Listings | | | | |
|--------|-----------------|-----------|-----------|--------------|-----------|-----------|----------------|-----------|-----------|----------|---------------|-----------|-----------|----------|--------|
| | # | Avg. LP | Med. LP | # | Avg. LP | Med. LP | # | Avg. LP | Med. LP | Avg. DOM | # | Avg. SP | Med. SP | Avg. DOM | SP/ LP |
| Feb-11 | 44 | \$407,814 | \$389,000 | 13 | \$395,062 | \$399,900 | 2 | \$464,900 | \$439,900 | 18 | 3 | \$391,233 | \$375,000 | 90 | 96% |

Naasa Sherbeini

Cell (908) 883-1707 / Direct (908) 301-2893
 Naasa.Sherbeini@cbMoves.com
 www.WestfieldTopHomes.com
 Westfield Office #1 Coldwell Banker Office
 in the NY Metro Area

"Naasa Sherbeini, has the experience and resources to help you reach your home buying or selling goals. When you're in the market to buy your dream house or if you are considering selling your current house, Naasa provides the expertise and knowledge to help you succeed. This dedicated professional knows the Smallest Details Can Have the Greatest Impact." Contact her today. You'll be glad you did. Naasa understands the financial significance and emotional impact of moving and wants her clients to know she'll make the transition as smooth as possible."

