

Let Naasa Handle
the Details of
Your Move

NS
Naasa Sherbeini
Details Make the Difference



"Naasa Sherbeini, has the experience and resources to help you reach your home buying or selling goals. When you're in the market to buy your dream house or if you are considering selling your current house, Naasa provides the expertise and knowledge to help you succeed. This dedicated professional knows the Smallest Details Can Have the Greatest Impact." Contact her today. You'll be glad you did. Naasa understands the financial significance and emotional impact of moving and wants her clients to know she'll make the transition as smooth as possible."

FANWOOD NEW JERSEY

March Home Sales

ADDRESS	STYLE	RMS	BRS	BTH	GAR	BSMT	DOM	SP	LP	LP/SP
22 CRAY TER	CapeCod	8	4	2	1	Y	10	\$330,000	\$334,900	99%
81 ARLENE CT	SplitLev	8	4	2.1	1	Y	69	\$399,000	\$399,000	100%
164 HELEN ST	SplitLev	9	4	2	2	Y	22	\$490,000	\$489,900	100%

Home Sales Trends—April 2010—March 2011

	Active Listings			New Listings			Under Contract				Sold Listings				
	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	Avg. DOM	#	Avg. SP	Med. SP	Avg. DOM	SP/LP
Mar-11	57	\$398,679	\$384,900	19	\$405,832	\$389,000	6	\$359,600	\$389,900	78	2	\$364,500	\$330,000	40	99%
Feb-11	44	\$404,768	\$389,000	13	\$390,531	\$399,900	1	\$489,900	\$489,900	22	4	\$414,675	\$375,000	117	96%
Jan-11	40	\$408,287	\$384,900	12	\$432,692	\$384,900	2	\$371,950	\$334,900	61	6	\$370,917	\$390,000	105	97%
Dec-10	43	\$397,870	\$389,900	7	\$350,814	\$349,000	8	\$355,100	\$379,000	96	11	\$414,636	\$408,000	64	97%
Nov-10	47	\$414,808	\$399,900	7	\$354,800	\$415,000	8	\$440,462	\$395,000	93	3	\$428,333	\$355,000	32	95%
Oct-10	58	\$430,915	\$409,900	7	\$416,671	\$399,900	11	\$440,345	\$420,000	71	5	\$307,000	\$320,000	83	93%
Sep-10	63	\$428,838	\$419,000	18	\$449,428	\$419,900	3	\$317,633	\$329,000	74	3	\$338,333	\$315,000	36	96%
Aug-10	50	\$423,614	\$410,000	8	\$416,000	\$359,000	1	\$354,900	\$354,900	50	4	\$491,375	\$519,000	66	99%
Jul-10	51	\$427,082	\$419,900	11	\$432,500	\$409,900	5	\$453,920	\$450,000	62	5	\$462,000	\$440,000	50	96%
Jun-10	47	\$435,387	\$429,000	13	\$453,877	\$450,000	2	\$597,400	\$494,900	48	12	\$435,292	\$405,000	42	96%
May-10	41	\$426,324	\$425,000	12	\$419,267	\$400,000	5	\$384,500	\$399,500	37	7	\$347,643	\$350,000	68	97%
Apr-10	42	\$436,095	\$429,000	16	\$476,331	\$459,900	11	\$454,900	\$429,900	42	7	\$418,200	\$422,500	27	98%
Summary	583	\$419,727		143	\$423,525		63	\$417,433		67	69	\$403,900		61	97%



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