

Let Naasa Handle
the Details of
Your Move

NS
Naasa Sherbeini
Details Make the Difference



"Naasa Sherbeini, has the experience and resources to help you reach your home buying or selling goals. When you're in the market to buy your dream house or if you are considering selling your current house, Naasa provides the expertise and knowledge to help you succeed. This dedicated professional knows the Smallest Details Can Have the Greatest Impact." Contact her today. You'll be glad you did. Naasa understands the financial significance and emotional impact of moving and wants her clients to know she'll make the transition as smooth as possible."

MOUNTAINSIDE NEW JERSEY

March Home Sales

ADDRESS	STYLE	RMS	BRS	BTH	GAR	BSMT	DOM	SP	LP	LP/SP
1271 CEDAR AVE	CapeCod	7	4	1	2	Y	17	\$384,000	\$378,900	101%
1413 WHIPPORWILL WAY	Colonial	8	3	2.1	2	Y	31	\$455,000	\$450,000	101%
348 ACKERMAN AVE	Colonial	7	3	2.2	2	Y	28	\$455,000	\$500,000	91%
163 MOUNTAINVIEW DRIVE	RanchExp	8	4	3	2	Y	26	\$577,500	\$599,000	96%
236 BEECHWOOD CT	Colonial	9	5	2.1	2	Y	174	\$707,000	\$735,000	96%

Home Sales Trends—April 2010—March 2011

	Active Listings			New Listings			Under Contract				Sold Listings				
	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	Avg. DOM	#	Avg. SP	Med. SP	Avg. DOM	SP/LP
Mar-11	39	\$695,990	\$624,500	16	\$690,044	\$675,000	4	\$691,725	\$525,000	71	5	\$515,700	\$455,000	55	97%
Feb-11	31	\$662,574	\$585,000	9	\$600,856	\$599,000	7	\$562,557	\$585,000	32	2	\$535,000	\$515,000	128	95%
Jan-11	31	\$660,032	\$550,000	9	\$652,544	\$500,000	4	\$582,225	\$524,900	85	5	\$505,000	\$505,000	117	95%
Dec-10	35	\$640,997	\$550,000	2	\$445,000	\$389,999	4	\$543,475	\$529,000	106	9	\$616,902	\$510,117	34	93%
Nov-10	45	\$703,909	\$575,000	6	\$696,467	\$524,900	8	\$784,625	\$575,000	90	3	\$878,000	\$960,000	123	91%
Oct-10	54	\$705,317	\$599,000	18	\$643,428	\$499,900	6	\$573,800	\$474,900	22	6	\$536,463	\$490,000	57	97%
Sep-10	47	\$774,302	\$690,000	9	\$587,422	\$529,000	1	\$599,900	\$599,900	197	9	\$528,222	\$529,000	59	91%
Aug-10	52	\$771,946	\$699,000	6	\$653,817	\$550,000	10	\$573,280	\$529,000	73	6	\$553,750	\$490,000	69	95%
Jul-10	59	\$751,617	\$689,000	9	\$565,589	\$529,000	9	\$610,967	\$649,000	46	6	\$681,667	\$690,000	42	98%
Jun-10	65	\$806,903	\$699,000	13	\$810,654	\$689,000	4	\$554,650	\$519,000	69	7	\$607,698	\$579,000	38	96%
May-10	63	\$792,952	\$699,999	12	\$754,083	\$719,000	4	\$562,000	\$575,000	49	6	\$686,000	\$607,000	121	98%
Apr-10	64	\$782,098	\$699,900	16	\$733,644	\$639,500	8	\$742,338	\$749,000	47	1	\$438,750	\$438,750	167	84%
Summary	585	\$741,333		125	\$676,781		69	\$625,567		63	65	\$593,131		69	95%



Naasa Sherbeini ~ Cell (908) 883-1707 / Direct (908) 301-2893 ~ Naasa.Sherbeini@cbMoves.com
 www.WestfieldTopHomes.com ~ www.WestfieldNJRealEstateBlog.com ~ www.WestfieldNJRealEstateMarket.com
 Westfield Office #1 Coldwell Banker Office in the NY Metro Area