



"Naasa Sherbeini, has the experience and resources to help you reach your home buying or selling goals. When you're in the market to buy your dream house or if you are considering selling your current house, Naasa provides the expertise and knowledge to help you succeed. This dedicated professional knows the Smallest Details Can Have the Greatest Impact." Contact her today. You'll be glad you did. Naasa understands the financial significance and emotional impact of moving and wants her clients to know she'll make the transition as smooth as possible."

SCOTCH PLAINS NEW JERSEY

January Home Sales

ADDRESS	STYLE	RMS	BRS	BTH	GAR	BSMT	DOM	SP	LP	SP/LP
205 HAWTHORNE ST	Ranch	4	2	2	1Y		95	\$ 185,000	\$ 210,000	88%
2451 ALLWOOD RD	CapeCod	7	4	2	1Y		28	\$ 370,000	\$ 399,900	93%
1400 COOPER RD	CapeCod	8	4	2	2Y		350	\$ 358,875	\$ 499,000	72%
1118 LINCOLN AVE	Bi-Level	9	4	3	1N		45	\$ 445,000	\$ 499,000	89%
545 School Pl	Colonial	9	4	2.1	2Y		17	\$ 525,000	\$ 549,000	96%
1711 MOHAWK LN	Ranch	8	3	2.2	2Y		25	\$ 550,000	\$ 550,000	100%
2369 NORTH AVE	Colonial	8	4	2.1	2Y		105	\$ 549,000	\$ 569,900	96%
2345 LONGFELLOW AVE	Colonial	9	4	2.2	1Y		161	\$ 555,000	\$ 589,000	94%
1181 RARITAN RD	Custom	10	5	4.1	2Y		31	\$ 615,000	\$ 639,900	96%
2268 EDGEWOOD TER	Colonial	11	4	2.2	2Y		22	\$ 640,000	\$ 649,500	99%
9 SCOTCHWOOD GLN	Colonial	10	4	4	3Y		106	\$ 735,000	\$ 725,000	101%
49 HIGHLANDER DR	SplitLev	11	4	3	2Y		45	\$ 885,000	\$ 929,000	95%

Home Sales Trends—February 2010—January 2011

Date	Active Listings			New Listings			Under Contract				Sold Listings				
	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	Avg. DOM	#	Avg. SP	Med. SP	Avg. DOM	SP/LP
Jan,2011	138	\$580,990	\$469,000	23	\$459,574	\$425,000	11	\$514,609	\$449,000	107	11	\$524,807	\$549,000	92	94%
Dec,2010	144	\$603,950	\$489,000	14	\$641,657	\$635,000	10	\$448,760	\$439,000	125	21	\$450,929	\$450,000	79	95%
Nov,2010	178	\$589,616	\$479,900	27	\$566,781	\$438,700	18	\$532,217	\$525,000	55	10	\$536,490	\$400,000	109	93%
Oct,2010	187	\$571,832	\$479,900	28	\$539,804	\$469,900	16	\$481,100	\$455,000	101	13	\$455,500	\$410,000	50	96%
Sep,2010	198	\$572,920	\$479,000	42	\$522,026	\$429,000	15	\$532,900	\$479,000	94	24	\$473,642	\$430,000	83	96%
Aug,2010	197	\$567,002	\$475,000	34	\$558,962	\$479,900	20	\$491,354	\$415,000	54	13	\$471,192	\$420,000	70	95%
Jul,2010	214	\$565,602	\$474,900	39	\$473,219	\$429,900	18	\$522,611	\$459,000	87	21	\$465,810	\$383,000	53	98%
Jun,2010	205	\$577,586	\$479,900	49	\$566,890	\$559,900	17	\$539,894	\$449,900	50	39	\$507,124	\$497,500	61	98%
May,2010	189	\$584,508	\$489,900	46	\$578,874	\$449,900	18	\$572,911	\$496,900	55	24	\$460,621	\$400,000	46	97%
Apr,2010	196	\$561,811	\$489,900	43	\$489,267	\$449,000	34	\$473,015	\$399,000	58	22	\$412,741	\$340,000	88	96%
Mar,2010	188	\$559,502	\$489,900	54	\$487,291	\$399,900	26	\$442,658	\$379,900	65	15	\$537,967	\$510,000	92	96%
Feb,2010	158	\$576,894	\$499,900	39	\$490,526	\$479,900	19	\$528,305	\$429,000	93	11	\$433,364	\$370,000	121	96%
Summary	2192	\$575,061		438	\$525,673		222	\$503,484			74	224	\$475,684	74	96%

January Averages

Date	Active Listings			New Listings			Under Contract				Sold Listings				
	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	Avg. DOM	#	Avg. SP	Med. SP	Avg. DOM	SP/LP
Jan,2011	138	\$580,990	\$469,000	23	\$459,574	\$425,000	11	\$514,609	\$449,000	107	11	\$524,807	\$549,000	92	94%

