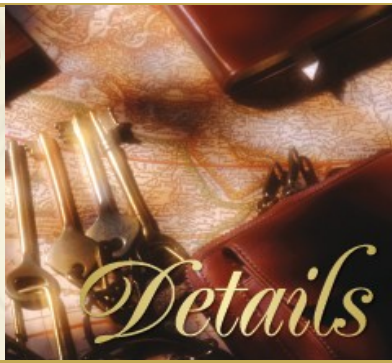


Let Naasa Handle
the Details of
Your Move

NS
Naasa Sherbeini
Details Make the Difference



“Naasa Sherbeini, has the experience and resources to help you reach your home buying or selling goals. When you’re in the market to buy your dream house or if you are considering selling your current house, Naasa provides the expertise and knowledge to help you succeed. This dedicated professional knows the Smallest Details Can Have the Greatest Impact.” Contact her today. You’ll be glad you did. Naasa understands the financial significance and emotional impact of moving and wants her clients to know she’ll make the transition as smooth as possible.

**SCOTCH PLAINS NEW JERSEY
NOVEMBER HOME SALES**

ADDRESS	STYLE	RMS	BRS	BTH	GAR	BSMT	DOM	SP	LP	LP/SP
2409 PARK PL	Colonial	9	4	2.1	1	N	123	\$159,900	\$149,900	107%
2246 ELIZABETH AVE	Ranch	6	2	1	1	Y	48	\$340,000	\$359,000	95%
2067 GRAND ST	Bi-Level	8	4	1.1	1	N	75	\$345,000	\$369,000	93%
2200 OLD FARM RD	SplitLev	8	4	1.1	1	Y	149	\$400,000	\$410,000	98%
2304 SOUTH AVE	TwnEndUn	7	3	2.1	1	Y	44	\$400,000	\$425,000	94%
400 ROBERTS LN	SplitLev	9	4	2.1	2	Y	98	\$400,000	\$455,000	88%
832 O'DONNELL AVE	Colonial	8	3	2.1	1	Y	75	\$480,000	\$484,999	99%
2070 WOOD RD	Colonial	11	4	3.1	2	Y	92	\$900,000	\$929,000	97%
5 JULIA CT	Colonial	10	5	4.1	3	Y	357	\$1,300,000	\$1,499,999	87%

**SCOTCH PLAINS NEW JERSEY
HOME SALES TRENDS - December 2009—November 2010**

	Active Listings			New Listings			Under Contract				Sold Listings				
	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	Avg. DOM	#	Avg. SP	Med. SP	Avg. DOM	SP/LP
Nov-10	172	\$596,559	\$489,900	26	\$543,200	\$438,700	17	\$547,112	\$539,900	57	9	\$524,989	\$400,000	118	93%
Oct-10	184	\$577,955	\$479,900	28	\$549,625	\$489,900	16	\$481,100	\$455,000	101	13	\$455,500	\$410,000	50	96%
Sep-10	196	\$575,762	\$479,000	42	\$524,738	\$429,000	16	\$516,775	\$439,900	90	24	\$473,642	\$430,000	83	96%
Aug-10	195	\$569,213	\$475,000	34	\$560,932	\$479,900	20	\$491,354	\$415,000	54	13	\$471,192	\$420,000	70	95%
Jul-10	213	\$568,282	\$475,000	39	\$478,222	\$429,900	18	\$522,611	\$459,000	87	21	\$465,810	\$383,000	53	98%
Jun-10	205	\$577,874	\$479,900	49	\$566,890	\$559,900	18	\$523,733	\$439,000	48	39	\$507,124	\$497,500	61	98%
May-10	189	\$584,821	\$489,900	46	\$580,159	\$449,900	18	\$572,911	\$496,900	55	24	\$460,621	\$400,000	46	97%
Apr-10	196	\$561,811	\$489,900	43	\$489,267	\$449,000	34	\$473,015	\$399,000	58	22	\$412,741	\$340,000	88	96%
Mar-10	188	\$559,502	\$489,900	54	\$487,291	\$399,900	26	\$442,658	\$379,900	65	15	\$537,967	\$510,000	92	96%
Feb-10	158	\$576,894	\$499,900	39	\$490,526	\$479,900	19	\$528,305	\$429,000	93	11	\$433,364	\$370,000	121	96%
Jan-10	156	\$577,555	\$499,900	45	\$568,449	\$525,000	22	\$479,055	\$409,000	105	21	\$510,638	\$476,000	84	95%
Dec-09	141	\$577,955	\$499,900	9	\$508,611	\$449,900	13	\$453,592	\$449,900	89	20	\$398,446	\$370,000	101	95%
Summary	2193	\$574,956		454	\$529,470		237	\$499,181		74	232	\$471,393		76	96%

NOVEMBER 2010

	Active Listings			New Listings			Under Contract				Sold Listings				
	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	Avg. DOM	#	Avg. SP	Med. SP	Avg. DOM	SP/LP
Nov-10	172	\$596,559	\$489,900	26	\$543,200	\$438,700	17	\$547,112	\$539,900	57	9	\$524,989	\$400,000	118	93%

Serving your needs in Union County, Middlesex County, Essex County, Somerset County and Morris County



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