

Let Naasa Handle  
the Details of  
Your Move

*NS*  
Naasa Sherbeini  
Details Make the Difference



"Naasa Sherbeini, has the experience and resources to help you reach your home buying or selling goals. When you're in the market to buy your dream house or if you are considering selling your current house, Naasa provides the expertise and knowledge to help you succeed. This dedicated professional knows the Smallest Details Can Have the Greatest Impact." Contact her today. You'll be glad you did. Naasa understands the financial significance and emotional impact of moving and wants her clients to know she'll make the transition as smooth as possible."

## SCOTCH PLAINS NEW JERSEY

### March Home Sales

ADDRESS	STYLE	RMS	BRS	BTH	GAR	BSMT	DOM	SP	LP	LP/SP
1725 MOUNTAIN AVE	CapeCod	5	3	1	1	Y	189	\$160,000	\$169,900	94%
225 MYRTLE AVE	Ranch	5	2	1.1	1	Y	104	\$232,000	\$206,000	113%
352 HOE AVE	CapeCod	8	4	2	1	Y	240	\$221,000	\$229,900	96%
46 MADDAKET VLG	Colonial	7	2	2.1	1	N	133	\$285,000	\$309,000	92%
807 DONATO CIR	TwnIntUn	6	2	2.1	1	N	272	\$345,000	\$345,000	100%
232 VICTOR ST	Tudor	7	3	2.1	2	Y	105	\$420,000	\$434,900	97%
2059 COLES AVE	Bi-Level	9	4	2	2	N	58	\$435,000	\$449,000	97%
1881 North Gate Rd	Colonial	9	4	3.1	3	Y	107	\$499,999	\$499,999	100%
19 GREENSVIEW DR	Colonial	8	4	2.1	2	Y	46	\$575,000	\$599,000	96%
351 WILLIAM ST	Colonial	10	4	3.1	2	Y	34	\$660,000	\$675,000	98%
3 SASSAFRAS CT	Colonial	9	5	3	2	Y	82	\$700,000	\$730,000	96%

### Home Sales Trends—April 2010—March 2011

	Active Listings			New Listings			Under Contract				Sold Listings				
	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	Avg. DOM	#	Avg. SP	Med. SP	Avg. DOM	SP/LP
Mar-11	174	\$573,418	\$474,500	64	\$563,294	\$499,900	20	\$460,567	\$400,000	80	10	\$437,300	\$420,000	118	98%
Feb-11	142	\$563,450	\$459,900	26	\$503,300	\$429,900	12	\$508,725	\$499,999	105	7	\$411,571	\$465,000	129	97%
Jan-11	140	\$573,367	\$459,000	23	\$446,404	\$419,000	12	\$490,392	\$434,900	110	14	\$532,705	\$525,000	90	93%
Dec-10	146	\$600,147	\$495,000	14	\$629,379	\$609,000	10	\$474,270	\$476,000	121	21	\$450,929	\$450,000	79	95%
Nov-10	179	\$587,996	\$480,000	27	\$562,500	\$425,000	17	\$532,641	\$539,900	55	10	\$536,490	\$400,000	109	93%
Oct-10	188	\$570,999	\$479,900	28	\$537,693	\$469,900	16	\$481,100	\$455,000	101	13	\$455,500	\$410,000	50	96%
Sep-10	199	\$572,425	\$479,000	42	\$520,241	\$429,000	15	\$532,900	\$479,000	94	24	\$473,642	\$430,000	83	96%
Aug-10	197	\$566,491	\$475,000	34	\$557,615	\$479,900	20	\$491,354	\$415,000	54	13	\$471,192	\$420,000	70	95%
Jul-10	214	\$565,346	\$474,900	39	\$473,091	\$429,000	18	\$522,611	\$459,000	87	21	\$465,810	\$383,000	53	98%
Jun-10	205	\$577,342	\$479,900	49	\$566,379	\$559,900	17	\$539,894	\$449,900	50	39	\$507,124	\$497,500	61	98%
May-10	189	\$584,376	\$489,900	46	\$578,333	\$449,900	18	\$572,911	\$496,900	55	24	\$460,621	\$400,000	46	97%
Apr-10	196	\$561,811	\$489,900	43	\$489,267	\$449,000	34	\$473,015	\$399,000	58	22	\$412,741	\$340,000	88	96%
<b>Summary</b>	<b>2169</b>	<b>\$574,315</b>		<b>435</b>	<b>\$535,890</b>		<b>209</b>	<b>\$504,769</b>		<b>76</b>	<b>218</b>	<b>\$470,898</b>		<b>74</b>	<b>96%</b>



Naasa Sherbeini ~ Cell (908) 883-1707 / Direct (908) 301-2893 ~ Naasa.Sherbeini@cbMoves.com  
 www.WestfieldTopHomes.com ~ www.WestfieldNJRealEstateBlog.com ~ www.WestfieldNJRealEstateMarket.com  
 Westfield Office #1 Coldwell Banker Office in the NY Metro Area