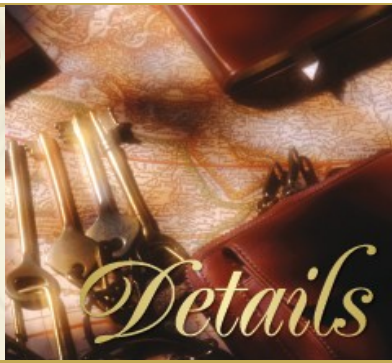


Let Naasa Handle  
the Details of  
Your Move

*NS*  
Naasa Sherbeini  
Details Make the Difference



*“Naasa Sherbeini, has the experience and resources to help you reach your home buying or selling goals. When you’re in the market to buy your dream house or if you are considering selling your current house, Naasa provides the expertise and knowledge to help you succeed. This dedicated professional knows the Smallest Details Can Have the Greatest Impact.” Contact her today. You’ll be glad you did. Naasa understands the financial significance and emotional impact of moving and wants her clients to know she’ll make the transition as smooth as possible.*

**SPRINGFIELD NEW JERSEY  
NOVEMBER HOME SALES**

ADDRESS	STYLE	RMS	BRS	BTH	GAR	BSMT	DOM	SP	LP	LP/SP
7C TROY DR BLDG 1	OneFloor	4	2	1	0	Y	86	\$200,000	\$219,000	91%
89 MECKES ST	Ranch	9	3	2	0	Y	232	\$230,000	\$237,000	97%
89 REMER AVE	SplitLev	7	3	2	1	Y	118	\$289,000	\$289,000	100%
68 LYONS PL	Ranch	5	2	1	1	Y	60	\$265,000	\$309,000	86%
57 REDWOOD RD	SplitLev	8	4	2.1	2	Y	0	\$312,000	\$312,000	100%
955 S SPRINGFIELD AVE C3308	TwEndUn	6	2	4	1	Y	99	\$350,000	\$369,900	95%
276 MOUNTAIN AVE	SplitLev	8	4	2.1	2	Y	29	\$345,000	\$375,000	92%
3609 Park Place	TwEndUn	6	2	2.1	1	Y	29	\$423,000	\$425,000	100%
6 Robin Court	SplitLev	7	3	3	2	Y	52	\$445,000	\$464,000	96%
960 CHIMNEY RIDGE DR	Ranch	6	2	2.1	2	Y	43	\$360,000	\$489,000	74%
42 HEMLOCK TER	SplitLev	9	3	2.1	1	Y	19	\$505,000	\$519,900	97%

**SPRINGFIELD NEW JERSEY  
HOME SALES TRENDS - December 2009—November 2010**

	Active Listings			New Listings			Under Contract				Sold Listings				
	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	Avg. DOM	#	Avg. SP	Med. SP	Avg. DOM	SP/LP
Nov-10	122	\$445,350	\$419,999	36	\$462,842	\$439,000	11	\$369,573	\$349,500	60	11	\$338,545	\$345,000	70	93%
Oct-10	122	\$430,861	\$399,000	24	\$413,904	\$365,000	12	\$343,400	\$309,000	114	11	\$428,364	\$382,000	149	95%
Sep-10	120	\$451,104	\$419,900	22	\$425,554	\$425,000	10	\$518,180	\$429,000	150	8	\$322,419	\$242,850	43	96%
Aug-10	124	\$447,960	\$415,000	20	\$399,925	\$399,000	13	\$352,423	\$379,000	73	11	\$419,364	\$410,000	56	95%
Jul-10	122	\$442,779	\$410,000	20	\$413,930	\$362,900	10	\$365,590	\$375,000	55	11	\$355,364	\$349,000	60	95%
Jun-10	124	\$445,421	\$419,900	24	\$419,200	\$410,000	13	\$401,600	\$419,900	76	13	\$418,915	\$410,000	70	98%
May-10	121	\$446,910	\$425,000	24	\$487,671	\$475,000	11	\$428,836	\$425,000	69	14	\$386,921	\$375,000	61	95%
Apr-10	117	\$436,995	\$400,000	34	\$397,953	\$409,000	14	\$426,886	\$379,000	43	15	\$383,927	\$391,500	75	98%
Mar-10	110	\$457,152	\$399,990	34	\$435,397	\$399,000	12	\$406,358	\$384,900	55	6	\$474,017	\$420,000	94	94%
Feb-10	85	\$457,730	\$399,000	19	\$451,000	\$415,000	9	\$380,433	\$355,000	90	6	\$377,500	\$335,000	104	93%
Jan-10	79	\$459,580	\$400,000	20	\$368,765	\$347,500	5	\$463,580	\$459,000	97	7	\$309,321	\$310,000	75	96%
Dec-09	79	\$477,465	\$419,000	8	\$455,438	\$398,000	12	\$387,700	\$319,000	94	18	\$372,389	\$333,000	105	96%
<b>Summary</b>	<b>1325</b>	<b>\$448,493</b>		<b>285</b>	<b>\$427,796</b>		<b>132</b>	<b>\$399,926</b>		<b>79</b>	<b>131</b>	<b>\$382,721</b>		<b>80</b>	<b>96%</b>

**NOVEMBER 2010**

	Active Listings			New Listings			Under Contract				Sold Listings				
	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	Avg. DOM	#	Avg. SP	Med. SP	Avg. DOM	SP/LP
Nov-10	122	\$445,350	\$419,999	36	\$462,842	\$439,000	11	\$369,573	\$349,500	60	11	\$338,545	\$345,000	70	93%



Serving your needs in Union County, Middlesex County, Essex County, Somerset County and Morris County

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