

Let Naasa Handle
the Details of
Your Move

NS
Naasa Sherbeini
Details Make the Difference



"Naasa Sherbeini, has the experience and resources to help you reach your home buying or selling goals. When you're in the market to buy your dream house or if you are considering selling your current house, Naasa provides the expertise and knowledge to help you succeed. This dedicated professional knows the Smallest Details Can Have the Greatest Impact." Contact her today. You'll be glad you did. Naasa understands the financial significance and emotional impact of moving and wants her clients to know she'll make the transition as smooth as possible."

SUMMIT CITY NEW JERSEY

February Home Sales

ADDRESS	STYLE	RMS	BRS	BTH	GAR	BSMT	DOM	SP	LP	LP/SP
412 Morris Ave Unit 15	OneFloor	5	2	1	0	N	120	\$ 259,000	\$ 288,000	90%
103 Park Ave Unit A5	TwnIntUn	7	3	2.2	0	Y	47	\$ 357,000	\$ 369,000	97%
71 W End Ave	CapeCod	7	3	2	1	Y	99	\$ 538,500	\$ 549,000	98%
35 Canoe Brook Pkwy	SplitLev	8	3	2	1	Y	71	\$ 560,000	\$ 589,000	95%
15 Hickory Rd	Colonial	7	3	1.1	1	Y	25	\$ 770,000	\$ 769,000	100%
28 Colony Dr	Colonial	9	4	2.1	1	Y	8	\$ 1,130,000	\$ 1,025,000	110%
16 Westminster Rd	Custom	12	5	4.1	2	Y	184	\$ 1,012,000	\$ 1,200,000	84%
15 Colt Rd	Colonial	9	4	2.1	1	Y	12	\$ 1,385,000	\$ 1,399,000	99%
11 Blackburn Pl	Colonial	13	5	3.1	2	Y	70	\$ 1,630,000	\$ 1,695,000	96%

Home Sales Trends—March 2010—February 2011

Date	Active Listings			New Listings			Under Contract				Sold Listings				
	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	Avg. DOM	#	Avg. SP	Med. SP	Avg. DOM	SP/LP
Feb,2011	123	\$1,050,935	\$669,000	38	\$1,123,676	\$899,000	22	\$970,900	\$599,000	72	8	\$887,875	\$770,000	67	97%
Jan,2011	98	\$976,932	\$599,000	26	\$1,108,800	\$820,000	5	\$656,800	\$495,000	33	12	\$529,125	\$362,000	61	97%
Dec,2010	97	\$872,056	\$549,000	4	\$541,000	\$375,000	10	\$590,100	\$469,000	62	14	\$895,821	\$650,000	76	97%
Nov,2010	132	\$873,104	\$599,000	28	\$1,003,764	\$665,000	18	\$815,294	\$769,000	65	26	\$779,585	\$799,000	50	98%
Oct,2010	150	\$878,842	\$600,000	30	\$1,022,953	\$589,000	21	\$1,089,048	\$875,000	64	13	\$1,073,692	\$655,000	57	95%
Sep,2010	142	\$850,244	\$629,000	39	\$991,510	\$875,000	10	\$908,690	\$969,000	59	22	\$1,114,205	\$730,000	61	98%
Aug,2010	137	\$791,008	\$599,000	32	\$775,088	\$649,000	17	\$744,288	\$750,000	40	33	\$1,030,024	\$885,000	54	98%
Jul,2010	152	\$881,490	\$629,000	23	\$695,822	\$560,000	28	\$959,757	\$799,000	55	30	\$1,119,270	\$825,000	48	98%
Jun,2010	174	\$939,571	\$699,000	37	\$769,246	\$699,000	26	\$931,035	\$849,000	54	52	\$1,051,321	\$900,000	40	98%
May,2010	194	\$1,104,307	\$739,900	53	\$963,900	\$739,900	34	\$1,264,968	\$899,000	46	32	\$932,945	\$635,000	63	97%
Apr,2010	201	\$1,121,459	\$749,000	70	\$1,137,283	\$759,000	45	\$1,097,053	\$759,000	52	23	\$1,020,548	\$836,000	56	97%
Mar,2010	192	\$1,115,729	\$769,000	70	\$1,092,979	\$945,000	40	\$1,026,145	\$850,000	45	9	\$768,722	\$750,000	68	98%
Summary	1792	\$969,371		450	\$994,732		276	\$993,957		54	274	\$975,243		55	98%

February Averages

Date	Active Listings			New Listings			Under Contract				Sold Listings				
	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	Avg. DOM	#	Avg. SP	Med. SP	Avg. DOM	SP/LP
Feb,2011	123	\$1,050,935	\$669,000	38	\$1,123,676	\$899,000	22	\$970,900	\$599,000	72	8	\$887,875	\$770,000	67	97%



Naasa Sherbeini ~ Cell (908) 883-1707 / Direct (908) 301-2893 ~ Naasa.Sherbeini@cbMoves.com
www.WestfieldTopHomes.com ~ www.WestfieldNJRealEstateBlog.com ~ www.WestfieldNJRealEstateMarket.com
Westfield Office #1 Coldwell Banker Office in the NY Metro Area