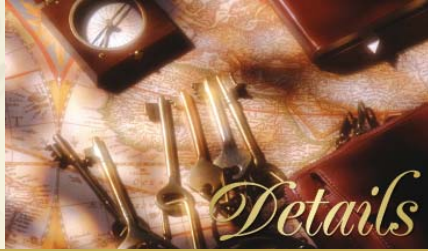


Let Naasa Handle  
the Details of  
Your Move

*NS*  
Naasa Sherbeini  
Details Make the Difference



"Naasa Sherbeini, has the experience and resources to help you reach your home buying or selling goals. When you're in the market to buy your dream house or if you are considering selling your current house, Naasa provides the expertise and knowledge to help you succeed. This dedicated professional knows the Smallest Details Can Have the Greatest Impact." Contact her today. You'll be glad you did. Naasa understands the financial significance and emotional impact of moving and wants her clients to know she'll make the transition as smooth as possible."

## WESTFIELD NEW JERSEY

### January Home Sales

ADDRESS	STYLE	RMS	BRS	BTH	GAR	BSMT	DOM	SP	LP	SP/LP
53A SANDRA CIR	FirstFlr	4	1	1	0	Y	26	\$ 131,000	\$ 132,000	99%
127 WINDSOR AVE	HalfDupl	5	2	1	0	Y	96	\$ 128	\$ 149,900	0%
703 W BROAD ST	CapeCod	6	3	1	1	Y	262	\$ 185,000	\$ 200,000	93%
601 NORWOOD DR	Ranch	7	3	1.1	2	Y	95	\$ 300,000	\$ 369,900	81%
54 FAULKNER DR	SplitLev	8	3	1.1	1	Y	34	\$ 490,000	\$ 505,000	97%
236 HYSLIP AVE	Colonial	8	4	1.1	1	Y	3	\$ 639,900	\$ 639,900	100%
112 FERRIS PL	Colonial	9	4	2	2	Y	35	\$ 729,000	\$ 729,000	100%
731 MOUNTAIN AVE	Colonial	9	5	2.1	1	Y	22	\$ 750,000	\$ 750,000	100%
846 SHADOWLAWN DR	Colonial	9	4	2.1	1	Y	9	\$ 905,000	\$ 879,900	103%
111 Prospect Street	OneFloor	5	2	2.1	2	N	432	\$ 884,000	\$ 884,000	100%
726 TUXFORD TURN	Colonial	11	4	3.1	2	Y	23	\$ 935,000	\$ 925,000	101%
555 HILLCREST AVE	Colonial	10	5	3.2	2	Y	86	\$ 1,050,000	\$ 1,094,000	96%
254 SENECA PL	Colonial	11	5	3.2	2	Y	203	\$ 999,999	\$ 1,099,000	91%
320 WOODLAND AVE	Tudor	12	5	4.1	2	Y	186	\$ 1,447,000	\$ 1,695,000	85%

### Home Sales Trends—February 2010—January 2011

Date	Active Listings			New Listings			Under Contract				Sold Listings				
	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	Avg. DOM	#	Avg. SP	Med. SP	Avg. DOM	SP/LP
Jan,2011	160	\$735,586	\$649,000	41	\$734,408	\$669,900	21	\$715,867	\$599,000	94	12	\$692,919	\$729,000	107	94%
Dec,2010	166	\$738,381	\$650,000	15	\$716,667	\$639,999	20	\$806,390	\$729,900	84	28	\$648,352	\$655,000	73	96%
Nov,2010	197	\$719,985	\$639,900	32	\$792,856	\$619,000	21	\$645,924	\$549,900	65	21	\$576,702	\$575,000	79	95%
Oct,2010	214	\$720,352	\$659,900	54	\$692,880	\$669,000	23	\$774,778	\$699,000	87	21	\$765,667	\$650,000	65	96%
Sep,2010	216	\$776,710	\$669,000	54	\$734,519	\$599,900	25	\$697,020	\$599,900	62	21	\$741,131	\$667,000	69	96%
Aug,2010	205	\$803,457	\$699,900	30	\$776,237	\$589,000	19	\$831,279	\$785,000	74	23	\$759,304	\$687,000	45	97%
Jul,2010	218	\$792,808	\$699,000	48	\$734,058	\$679,000	24	\$671,654	\$599,000	51	31	\$843,065	\$833,000	38	97%
Jun,2010	215	\$802,016	\$699,000	42	\$767,481	\$698,400	27	\$783,607	\$709,900	60	51	\$725,319	\$640,000	49	96%
May,2010	226	\$799,066	\$699,000	63	\$703,894	\$669,000	34	\$808,241	\$769,000	48	21	\$610,671	\$610,000	50	98%
Apr,2010	226	\$824,371	\$699,999	76	\$797,697	\$699,000	38	\$705,174	\$649,000	43	17	\$762,507	\$599,000	69	96%
Mar,2010	187	\$875,600	\$758,000	56	\$844,542	\$699,999	23	\$883,942	\$758,000	76	22	\$768,917	\$675,000	77	96%
Feb,2010	162	\$855,643	\$700,000	42	\$691,471	\$599,000	23	\$659,417	\$636,000	46	15	\$982,500	\$756,000	55	94%
<b>Summary</b>	<b>2392</b>	<b>\$787,312</b>		<b>553</b>	<b>\$751,129</b>		<b>298</b>	<b>\$747,706</b>			<b>63</b>	<b>283</b>	<b>\$735,876</b>	<b>61</b>	<b>96%</b>

### January Averages

Date	Active Listings			New Listings			Under Contract				Sold Listings				
	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	Avg. COM	#	Avg. SP	Med. SP	Avg. DOM	SP/LP
Jan,2011	160	\$735,586	\$649,000	41	\$734,408	\$669,900	21	\$715,867	\$599,000	94	12	\$692,919	\$729,000	107	94%



**Naasa Sherbeini** ~ Cell (908) 883-1707 / Direct (908) 301-2893 ~ Naasa.Sherbeini@cbMoves.com  
 www.WestfieldTopHomes.com ~ www.WestfieldNJRealEstateBlog.com ~ www.WestfieldNJRealEstateMarket.com  
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