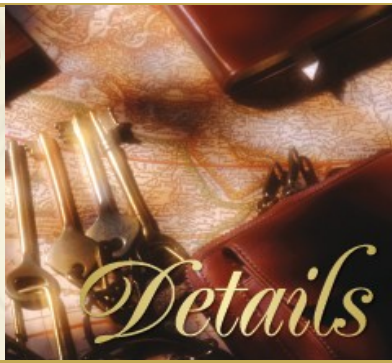


Let Naasa Handle  
the Details of  
Your Move

*NS*  
Naasa Sherbeini  
Details Make the Difference



*"Naasa Sherbeini, has the experience and resources to help you reach your home buying or selling goals. When you're in the market to buy your dream house or if you are considering selling your current house, Naasa provides the expertise and knowledge to help you succeed. This dedicated professional knows the Smallest Details Can Have the Greatest Impact." Contact her today. You'll be glad you did. Naasa understands the financial significance and emotional impact of moving and wants her clients to know she'll make the transition as smooth as possible.*

**WESTFIELD NEW JERSEY  
NOVEMBER HOME SALES**

ADDRESS	STYLE	RMS	BRS	BTH	GAR	BSMT	DOM	SP	LP	LP/SP
515 TRINITY PL	Ranch	5	2	1.1	1	N	24	\$299,999	\$299,999	100%
1709 CENTRAL AVE	SplitLev	6	3	2.1	1	Y	110	\$260,000	\$324,900	80%
738 AUSTIN ST	Colonial	5	2	1	1	Y	21	\$322,500	\$350,000	92%
721 SUMMIT AVE	Colonial	6	3	2	2	Y	43	\$358,000	\$375,000	95%
749 WARREN ST	CapeCod	7	4	2	1	Y	7	\$425,000	\$440,000	97%
111 SURREY LN	SplitLev	7	3	1.1	1	N	42	\$442,500	\$455,000	97%
1002 IRVING AVE	Colonial	7	3	2	1	Y	78	\$459,000	\$489,000	94%
503 SCOTCH PLAINS AVE	CapeCod	8	4	2.1	2	Y	185	\$492,750	\$519,000	95%
560 WASHINGTON ST	Colonial	8	3	1	0	Y	337	\$395,000	\$575,000	69%
906 COOLIDGE ST	Colonial	7	4	1.1	1	Y	9	\$585,000	\$585,000	100%
936 HARDING ST	Colonial	7	3	1.1	1	Y	22	\$592,000	\$599,900	99%
401 TREMONT AVE	Colonial	10	4	2	1	Y	133	\$680,000	\$698,400	97%
637 DOWNER ST	Custom	8	4	3.1	2	Y	19	\$790,000	\$799,000	99%
941 CLEVELAND AVE	Colonial	11	4	3.1	1	Y	93	\$789,000	\$829,000	95%
677 SHADOWLAWN DR	Tudor	10	4	2.1	2	Y	46	\$850,000	\$849,900	100%
626 SHADOWLAWN DR	Colonial	9	5	3.1	2	Y	75	\$820,000	\$859,900	95%
77 BARCHESTER WAY	SplitLev	9	4	3.1	2	N	50	\$845,000	\$869,900	97%
11 KAREN TER	Colonial	8	4	2.1	2	Y	275	\$895,000	\$929,900	96%
27 WOODBROOK CIR	Colonial	9	5	2.1	2	Y	29	\$1,075,000	\$1,099,000	98%

**WESTFIELD NEW JERSEY  
HOME SALES TRENDS - December 2009—November 2010**

	Active Listings			New Listings			Under Contract				Sold Listings				
	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	Avg. DOM	#	Avg. SP	Med. SP	Avg. DOM	SP/LP
Nov-10	185	\$728,914	\$650,000	32	\$803,634	\$659,000	19	\$690,500	\$597,000	69	19	\$598,724	\$585,000	84	95%
Oct-10	207	\$725,966	\$669,000	54	\$698,443	\$689,000	24	\$758,933	\$698,400	85	21	\$765,667	\$650,000	65	96%
Sep-10	210	\$783,417	\$679,000	54	\$741,778	\$599,900	24	\$712,317	\$599,900	56	21	\$741,131	\$667,000	69	96%
Aug-10	201	\$807,084	\$699,900	30	\$777,237	\$589,000	19	\$831,279	\$785,000	74	23	\$759,304	\$687,000	45	97%
Jul-10	216	\$793,821	\$699,000	48	\$734,500	\$679,000	25	\$672,748	\$629,000	51	31	\$843,065	\$833,000	38	97%
Jun-10	213	\$803,030	\$699,000	42	\$767,481	\$698,400	27	\$783,607	\$709,900	60	51	\$725,319	\$640,000	49	96%
May-10	224	\$800,004	\$699,000	63	\$704,402	\$669,000	34	\$808,241	\$769,000	48	21	\$610,671	\$610,000	50	98%
Apr-10	223	\$827,187	\$709,000	76	\$797,697	\$699,000	38	\$705,174	\$649,000	43	17	\$762,507	\$599,000	69	96%
Mar-10	184	\$879,849	\$758,000	56	\$844,810	\$699,999	23	\$883,942	\$758,000	76	22	\$768,917	\$675,000	77	96%
Feb-10	159	\$860,089	\$719,900	42	\$691,590	\$599,000	23	\$659,417	\$636,000	46	15	\$982,500	\$756,000	55	94%
Jan-10	150	\$905,524	\$769,000	47	\$788,153	\$719,900	18	\$783,502	\$699,900	40	11	\$941,682	\$901,000	54	95%
Dec-09	139	\$952,574	\$775,000	13	\$720,185	\$659,900	16	\$1,131,175	\$749,900	86	26	\$794,362	\$646,500	57	96%
<b>Summary</b>	<b>2311</b>	<b>\$815,631</b>		<b>557</b>	<b>\$757,737</b>		<b>290</b>	<b>\$773,020</b>		<b>59</b>	<b>278</b>	<b>\$762,810</b>		<b>57</b>	<b>96%</b>

**NOVEMBER 2010**

	Active Listings			New Listings			Under Contract				Sold Listings				
	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	Avg. DOM	#	Avg. SP	Med. SP	Avg. DOM	SP/LP
Nov-10	185	\$728,914	\$650,000	32	\$803,634	\$659,000	19	\$690,500	\$597,000	69	19	\$598,724	\$585,000	84	95%

Serving your needs in Union County, Middlesex County, Essex County, Somerset County and Morris County



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