



"Naasa Sherbeini, has the experience and resources to help you reach your home buying or selling goals. When you're in the market to buy your dream house or if you are considering selling your current house, Naasa provides the expertise and knowledge to help you succeed. This dedicated professional knows the Smallest Details Can Have the Greatest Impact." Contact her today. You'll be glad you did. Naasa understands the financial significance and emotional impact of moving and wants her clients to know she'll make the transition as smooth as possible."

BERNARDS TOWNSHIP NEW JERSEY

January Home Sales

ADDRESS	STYLE	RMS	BRS	BTH	GAR	BSMT	DOM	SP	LP	SP/LP
203 ALEXANDRIA WAY	FirstFlr	4	2	1	1	Y	31	\$ 215,000	\$ 224,900	96%
217 IRVING PL	OneFloor	5	2	2	0	N	68	\$ 230,000	\$ 244,900	94%
54 ALEXANDRIA WAY	OneFloor	5	2	2	1	Y	93	\$ 275,000	\$ 284,500	97%
251 PENNS WAY	TwnIntUn	5	2	2.1	0	N	178	\$ 282,250	\$ 287,500	98%
196 IRVING PL	TwnIntUn	5	2	2.1	0	N	50	\$ 298,000	\$ 299,900	99%
109 WOODWARD LN	TwnEndUn	5	2	2.1	0	N	64	\$ 295,750	\$ 319,000	93%
49 SPENCER RD	Ranch	7	3	2	1	Y	8	\$ 465,000	\$ 459,000	101%
1 PAINE CT	TwnEndUn	7	3	2.1	1	Y	64	\$ 495,000	\$ 499,900	99%
75 N MAPLE AVE	Colonial	7	3	2.1	1	Y	66	\$ 500,000	\$ 525,000	95%
23 S DEXTER DR	Ranch	9	2	3	2	Y	43	\$ 575,000	\$ 595,000	97%
441 KING GEORGE RD	Colonial	7	4	3.1	2	Y	211	\$ 620,000	\$ 639,000	97%
3287 VALLEY RD	Colonial	10	4	2.1	2	Y	74	\$ 687,500	\$ 699,990	98%
26 ALDER LN	Colonial	10	4	2.1	2	Y	25	\$ 685,000	\$ 729,000	94%
20 STACY LN	Colonial	12	4	2.1	2	Y	50	\$ 720,000	\$ 749,000	96%
347 LYONS RD	Colonial	8	4	3	2	Y	60	\$ 725,000	\$ 769,000	94%
23 HADLEY CT	TwnIntUn	12	4	3.1	2	Y	87	\$ 815,000	\$ 834,900	98%
378 GRIST MILL DR	Colonial	10	4	3.1	2	Y	43	\$ 999,000	\$ 1,085,000	92%
15 TAMARISK CT	Colonial	9	4	2.2	3	Y	114	\$ 999,000	\$ 1,089,000	92%
14 ROCKRIDGE CT	Colonial	16	5	6.1	3	Y	8	\$ 1,845,000	\$ 1,899,999	97%

Home Sales Trends—February 2010—January 2011

Date	Active Listings			New Listings			Under Contract				Sold Listings				
	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	Avg. DOM	#	Avg. SP	Med. SP	Avg. DOM	SP/LP
Jan,2011	172	\$788,209	\$529,900	49	\$597,475	\$475,000	17	\$547,029	\$519,000	114	19	\$617,184	\$575,000	70	96%
Dec,2010	172	\$801,965	\$579,000	14	\$734,907	\$450,000	17	\$647,570	\$595,000	78	22	\$656,091	\$345,000	88	97%
Nov,2010	209	\$812,238	\$595,000	24	\$665,729	\$575,000	23	\$560,752	\$459,000	94	20	\$519,050	\$439,000	85	94%
Oct,2010	245	\$796,309	\$549,900	41	\$628,439	\$595,000	25	\$545,396	\$450,000	86	34	\$617,432	\$520,000	87	96%
Sep,2010	248	\$784,968	\$539,900	48	\$730,214	\$499,900	19	\$590,450	\$549,000	97	26	\$652,308	\$622,500	64	96%
Aug,2010	258	\$784,516	\$549,000	40	\$667,480	\$549,000	34	\$701,379	\$699,900	81	50	\$656,703	\$615,000	84	96%
Jul,2010	277	\$778,861	\$549,000	54	\$716,599	\$548,000	37	\$663,003	\$519,900	63	37	\$741,807	\$741,000	87	96%
Jun,2010	301	\$778,127	\$570,000	52	\$805,059	\$629,000	52	\$692,816	\$635,000	77	71	\$586,734	\$570,000	48	98%
May,2010	307	\$770,071	\$599,000	63	\$659,587	\$579,000	35	\$756,690	\$698,000	85	41	\$639,177	\$599,000	68	96%
Apr,2010	333	\$759,613	\$559,000	105	\$718,058	\$639,000	67	\$601,785	\$529,900	54	33	\$576,120	\$520,000	59	96%
Mar,2010	287	\$762,400	\$539,000	92	\$688,702	\$524,000	36	\$658,377	\$579,900	39	24	\$601,760	\$500,000	43	96%
Feb,2010	238	\$768,048	\$539,900	68	\$648,364	\$514,500	31	\$621,687	\$689,900	71	15	\$569,133	\$506,000	82	95%
Summary	3047	\$779,904		650	\$689,257		393	\$641,835		73	392	\$624,061		70	96%

January Averages

Date	Active Listings			New Listings			Under Contract				Sold Listings				
	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	Avg. DOM	#	Avg. SP	Med. SP	Avg. DOM	SP/LP
Jan,2011	172	\$788,209	\$529,900	49	\$597,475	\$475,000	17	\$547,029	\$519,000	114	19	\$617,184	\$575,000	70	96%



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