



*"Naasa Sherbeini, has the experience and resources to help you reach your home buying or selling goals. When you're in the market to buy your dream house or if you are considering selling your current house, Naasa provides the expertise and knowledge to help you succeed. This dedicated professional knows the Smallest Details Can Have the Greatest Impact." Contact her today. You'll be glad you did. Naasa understands the financial significance and emotional impact of moving and wants her clients to know she'll make the transition as smooth as possible."*

## CHATHAM TOWNSHIP NEW JERSEY

### January Home Sales

ADDRESS	STYLE	RMS	BRS	BTH	GAR	BSMT	DOM	SP	LP	LP/SP
12 SENTINEL CT APT G	Ranch	4	1	1	1	Y	112	\$ 210,000	\$ 228,000	92%
800 FAIRMOUNT AVE	Ranch	6	3	1.1	2	Y	51	\$ 410,000	\$ 450,000	91%
177 TERRACE DR	TwnIntUn	6	3	2.1	1	N	22	\$ 549,000	\$ 549,000	100%
3 FOREST ST	Colonial	9	4	2.1	2	Y	18	\$ 1,080,000	\$ 1,069,000	101%
34 DALE DR	Colonial	14	7	6.1	3	Y	69	\$ 2,260,000	\$ 2,319,000	97%
20 CANDACE LN	Colonial	17	6	6.2	3	Y	239	\$ 2,475,000	\$ 2,780,000	89%

### Home Sales Trends—February 2010—January 2010

Date	Active Listings			New Listings			Under Contract			Sold Listings					
	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	Avg. DOM	#	Avg. SP	Med. SP	Avg. DOM	SP/LP
Jan,2011	71	\$832,363	\$599,000	15	\$963,920	\$875,000	10	\$575,200	\$440,000	118	6	\$1,164,000	\$549,000	85	94%
Dec,2010	74	\$864,795	\$635,000	13	\$976,154	\$1,099,000	4	\$1,359,000	\$979,000	159	11	\$1,141,864	\$1,135,000	65	97%
Nov,2010	85	\$914,739	\$729,000	10	\$833,990	\$549,000	11	\$1,336,491	\$1,069,000	71	8	\$620,000	\$685,000	55	97%
Oct,2010	110	\$943,040	\$739,000	15	\$1,172,943	\$799,000	20	\$1,100,535	\$769,000	54	21	\$871,963	\$830,000	47	96%
Sep,2010	117	\$881,267	\$719,999	33	\$908,482	\$815,000	15	\$679,393	\$550,000	48	15	\$943,246	\$850,000	102	94%
Aug,2010	114	\$904,186	\$750,000	22	\$720,305	\$534,000	15	\$906,533	\$859,000	91	11	\$1,196,545	\$1,350,000	69	98%
Jul,2010	110	\$957,713	\$799,000	23	\$843,787	\$769,000	7	\$989,986	\$899,000	51	17	\$1,141,806	\$959,000	64	97%
Jun,2010	112	\$1,007,363	\$845,000	23	\$965,639	\$845,000	11	\$1,101,955	\$1,175,000	67	28	\$919,122	\$752,500	64	97%
May,2010	123	\$998,410	\$799,000	25	\$846,852	\$749,000	21	\$966,457	\$774,900	56	11	\$904,273	\$845,000	79	96%
Apr,2010	126	\$1,046,652	\$845,000	38	\$1,053,229	\$959,000	18	\$941,000	\$849,000	52	10	\$600,900	\$450,000	97	99%
Mar,2010	111	\$1,014,820	\$799,000	37	\$943,614	\$799,000	16	\$866,737	\$714,900	67	7	\$779,286	\$663,500	84	97%
Feb,2010	87	\$1,059,276	\$799,900	19	\$831,716	\$790,000	8	\$902,725	\$499,900	72	7	\$475,214	\$402,000	119	96%
<b>Summary</b>	<b>1240</b>	<b>\$958,406</b>		<b>273</b>	<b>\$924,676</b>		<b>156</b>	<b>\$955,536</b>		<b>68</b>	<b>152</b>	<b>\$921,119</b>		<b>73</b>	<b>97%</b>

### January Averages

Date	Active Listings			New Listings			Under Contract			Sold Listings					
	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	Avg. DOM	#	Avg. SP	Med. SP	Avg. DOM	SP/LP
Jan,2011	71	\$832,363	\$599,000	15	\$963,920	\$875,000	10	\$575,200	\$440,000	118	6	\$1,164,000	\$549,000	85	94%

