

Let Naasa Handle  
the Details of  
Your Move

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Naasa Sherbeini  
Details Make the Difference



## MOUNTAINSIDE NEW JERSEY

### February Home Sales

ADDRESS	STYLE	RMS	BRS	BTH	GAR	BSMT	DOM	SP	LP	LP/SP
387 Creek Bed Rd	CapeCod	7	4	2	2	Y	198	\$515,000	\$550,000	94%
1193 Ridge Dr	SplitLev	7	3	2.1	2	Y	57	\$555,000	\$574,900	97%

### Home Sales Trends—March 2010—February 2011

	Active Listings			New Listings			Under Contract				Sold Listings				
	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	Avg. DOM	#	Avg. SP	Med. SP	Avg. DOM	SP/LP
Feb-11	31	\$673,703	\$585,000	9	\$606,856	\$599,000	6	\$591,317	\$585,000	24	2	\$535,000	\$515,000	128	95%
Jan-11	31	\$669,419	\$550,000	9	\$652,544	\$500,000	4	\$582,225	\$524,900	85	5	\$505,000	\$505,000	117	95%
Dec-10	35	\$649,311	\$550,000	2	\$445,000	\$389,999	4	\$543,475	\$529,000	106	9	\$616,902	\$510,117	34	93%
Nov-10	45	\$710,376	\$575,000	6	\$696,467	\$524,900	8	\$784,625	\$575,000	90	3	\$878,000	\$960,000	123	91%
Oct-10	54	\$710,706	\$599,000	18	\$643,983	\$499,900	6	\$573,800	\$474,900	22	6	\$536,463	\$490,000	57	97%
Sep-10	47	\$780,281	\$690,000	9	\$587,422	\$529,000	1	\$599,900	\$599,900	197	9	\$528,222	\$529,000	59	91%
Aug-10	52	\$777,350	\$699,000	6	\$653,817	\$550,000	10	\$573,280	\$529,000	73	6	\$553,750	\$490,000	69	95%
Jul-10	59	\$756,380	\$689,000	9	\$565,589	\$529,000	9	\$610,967	\$649,000	46	6	\$681,667	\$690,000	42	98%
Jun-10	65	\$811,226	\$699,000	13	\$810,654	\$689,000	4	\$554,650	\$519,000	69	7	\$607,698	\$579,000	38	96%
May-10	63	\$797,413	\$699,999	12	\$754,083	\$719,000	4	\$562,000	\$575,000	49	6	\$686,000	\$607,000	121	98%
Apr-10	64	\$786,489	\$699,900	16	\$733,644	\$639,500	8	\$742,338	\$749,000	47	1	\$438,750	\$438,750	167	84%
Mar-10	58	\$811,341	\$699,999	23	\$704,317	\$599,900	4	\$661,200	\$520,000	165	2	\$717,500	\$600,000	64	96%
<b>Summary</b>	<b>604</b>	<b>\$756,274</b>		<b>132</b>	<b>\$680,456</b>		<b>68</b>	<b>\$627,235</b>		<b>68</b>	<b>62</b>	<b>\$603,388</b>		<b>70</b>	<b>95%</b>

### February Averages

	Active Listings			New Listings			Under Contract				Sold Listings				
	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	#	Avg. LP	Med. LP	Avg. DOM	#	Avg. SP	Med. SP	Avg. DOM	SP/LP
Feb-11	31	\$673,703	\$585,000	9	\$606,856	\$599,000	6	\$591,317	\$585,000	24	2	\$535,000	\$515,000	128	95%

#### Naasa Sherbeini

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*"Naasa Sherbeini, has the experience and resources to help you reach your home buying or selling goals. When you're in the market to buy your dream house or if you are considering selling your current house, Naasa provides the expertise and knowledge to help you succeed. This dedicated professional knows the Smallest Details Can Have the Greatest Impact." Contact her today. You'll be glad you did. Naasa understands the financial significance and emotional impact of moving and wants her clients to know she'll make the transition as smooth as possible."*

